

## Tricks of scammers

**Anti-fraud education**



The tricks of scammers include impersonating celebrities to solicit money or personal information, providing high compensation for a position that requires “no skills or experiences,” offering free services, and masquerading as legitimate businesses. If you discovered you might have sent money to a scammer, call the **anti-fraud hotline** at **165** or the police at **110** immediately. It might still be possible to stop the scammer from withdrawing the fund or transferring it to someone else by having the financial institution involved to **earmark the account**.

*Capital Care* 群益關心您

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# Presentation Outline

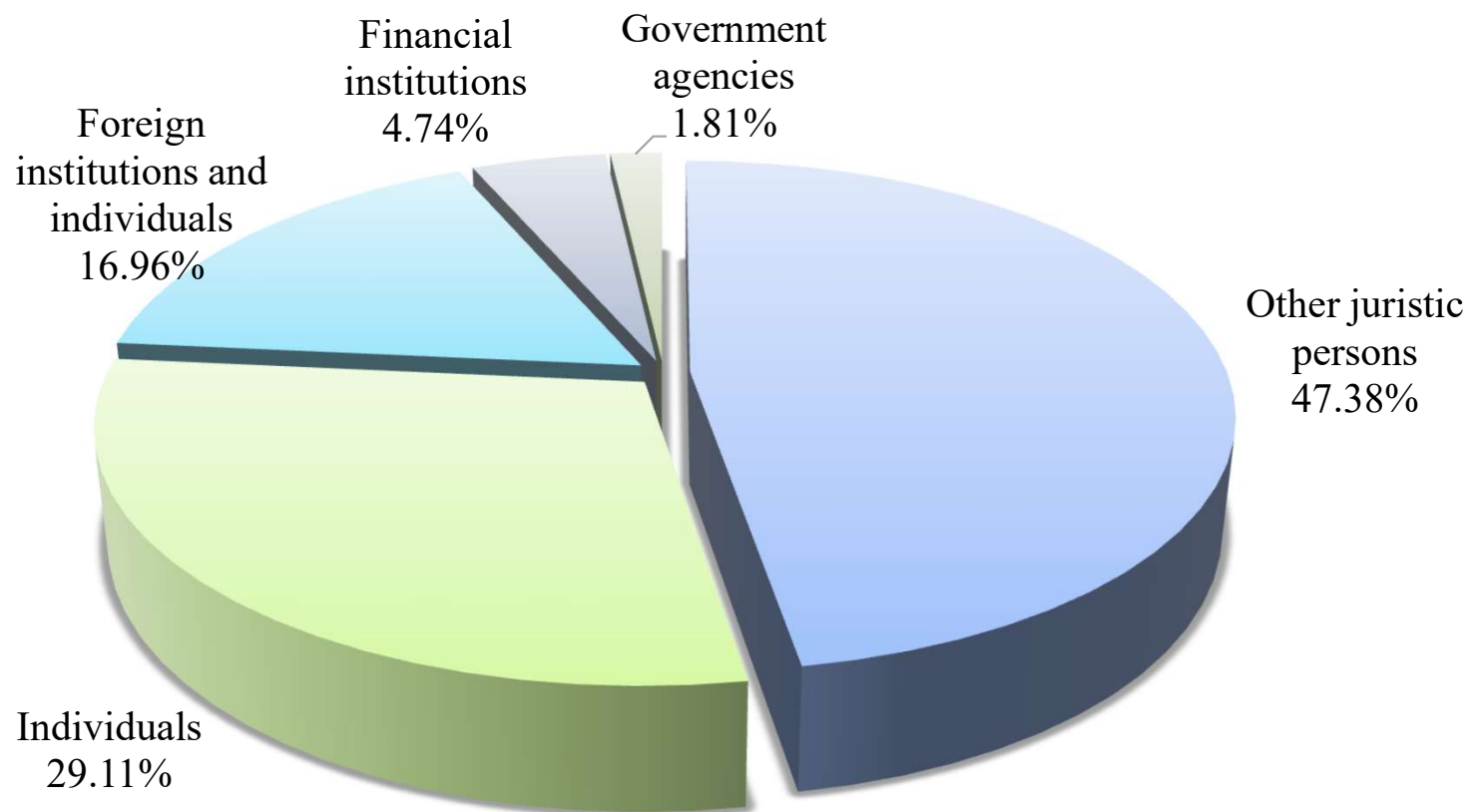
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- Company Profile
- Operation Overview
- Prospect and Outlook
- Sustainability Development & Capital Securities' Practices

# Company Profile

# Shareholder Structure

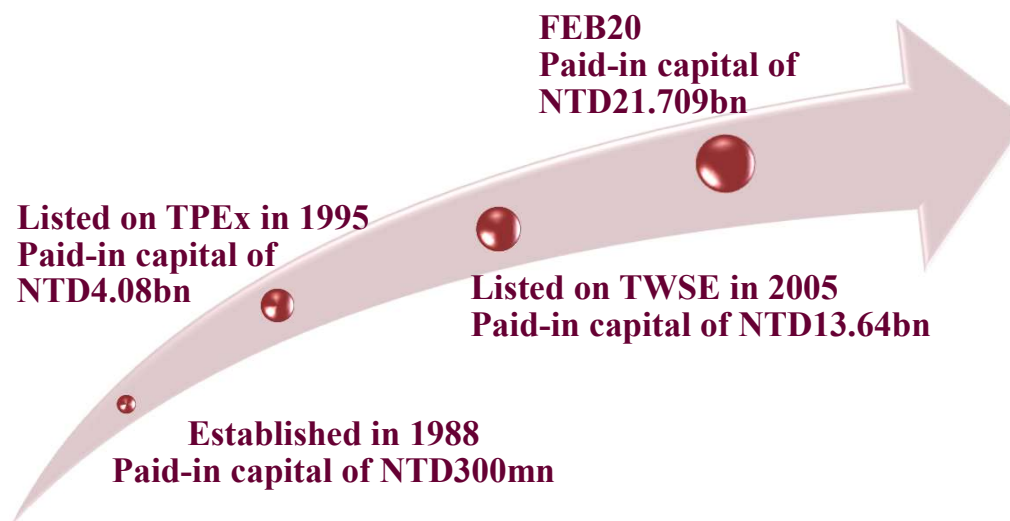
Data as of April 29, 2024



# Basic Information



✚ Stock code:	6005
✚ Paid-in capital:	NTD21.709bn
✚ Number of branches in Taiwan:	53
✚ Number of employees:	1,969



Data as of September 30, 2024



# Deployment in Asia

## Chengdu

TEL : 86 28 6555 2888  
FAX : 86 28 6555 2999  
Add : Units 408-410, 4F, Poly Center Tower C, No. 1, Jinxiu Road, Wuhou District  
Chengdu, P.R.China



## Shanghai

TEL : 86 21 5888 7188  
FAX : 86 21 5888 2929  
Add : 18F., New Shanghai International Tower, No. 360 Pudong Nan Road,  
Shanghai, P.R.China



**Comprehensive deployment  
in Greater China**



## Hong Kong

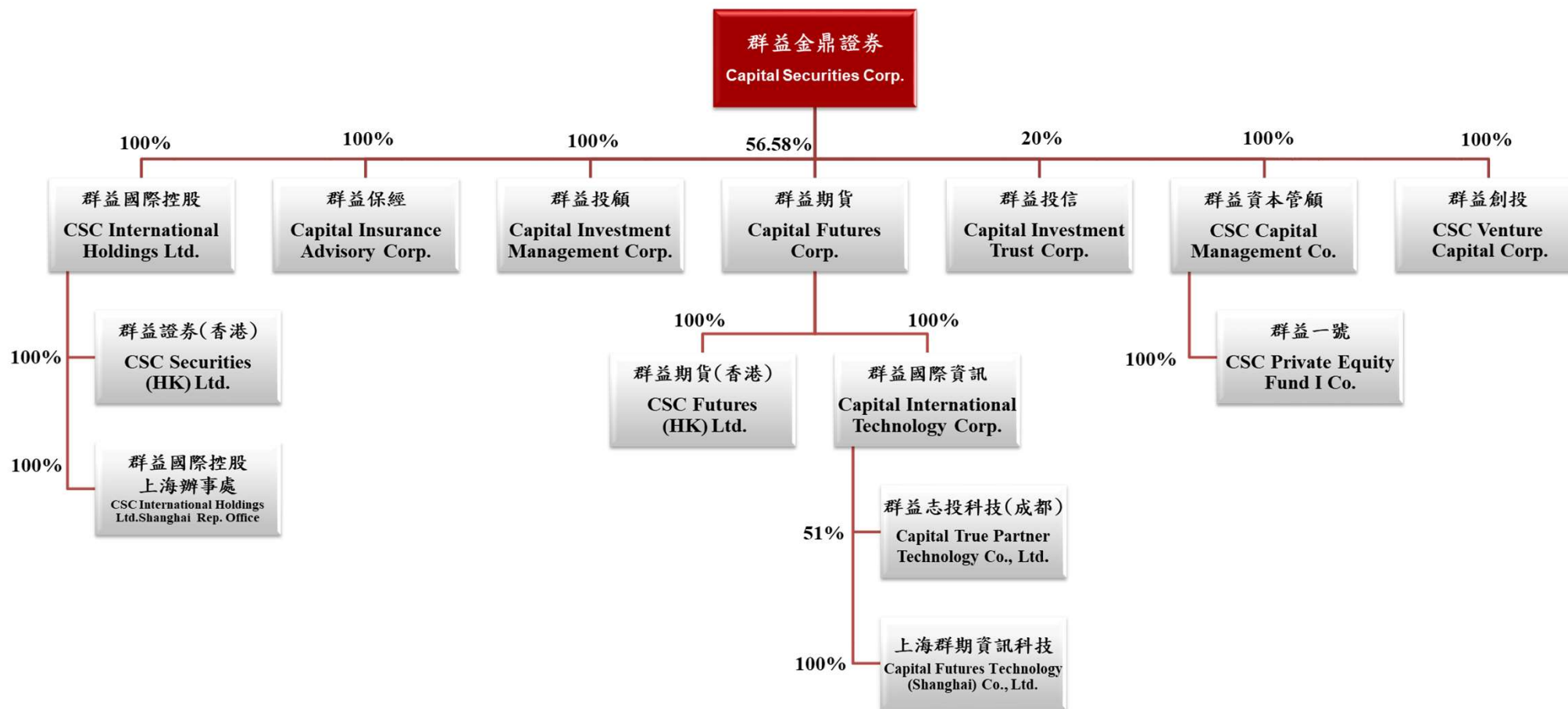
TEL : 852 2530 9966  
FAX : 852 2104 6006  
Add : 3F., FWD Financial Centre, 308 Dex Voeux Road  
Central, Hong Kong



## Headquarters in Taipei

TEL : 886 2 8789 8888  
FAX : 886 2 8712 1219  
Add : 11F, No. 156, Sec. 3, Minsheng E. Rd., Songshan Dist.,  
Taipei City 105402, Taiwan, R.O.C.

# Non-operating Investments





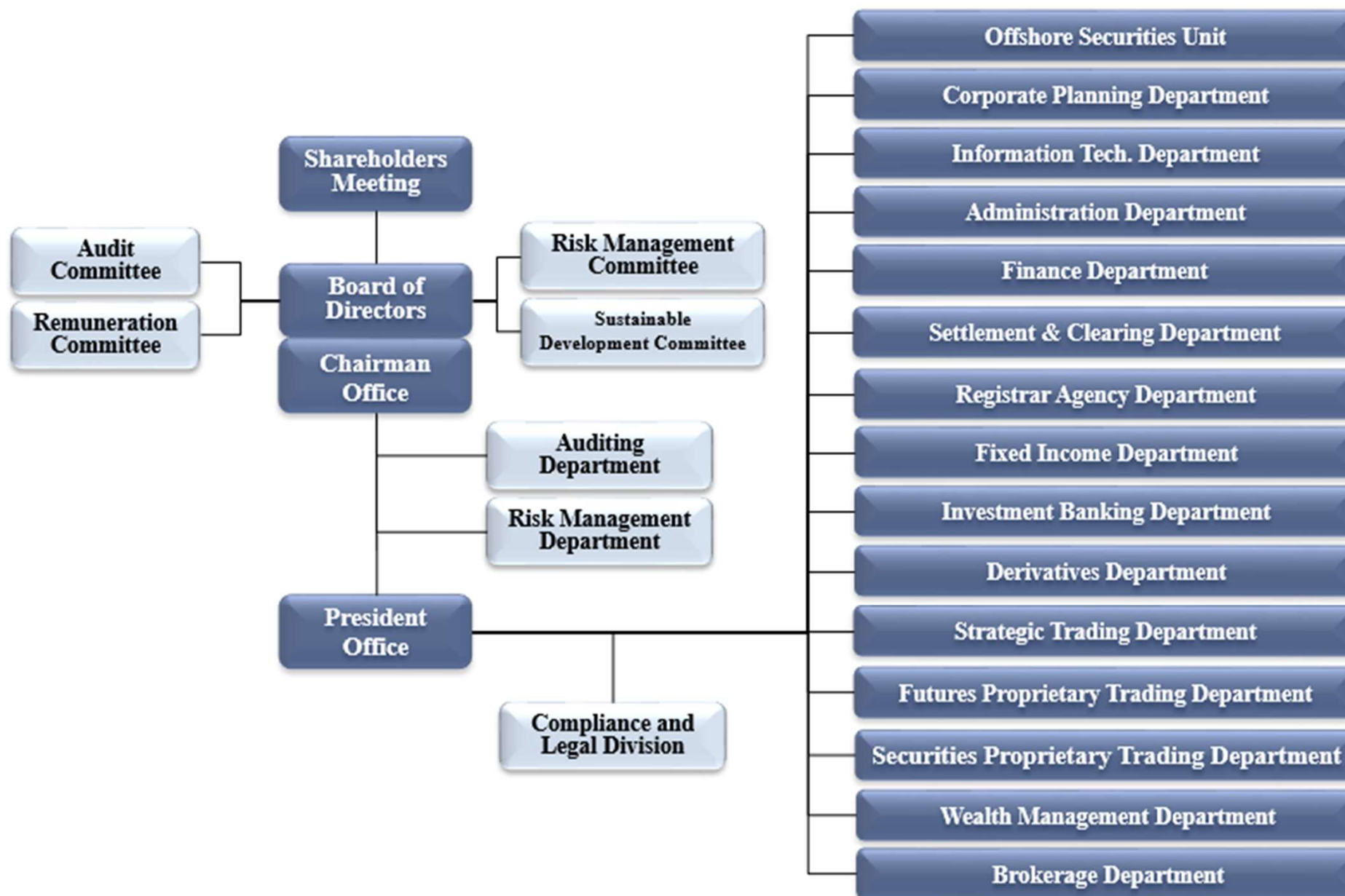
# Non-operating Investments (continued)

Unit: 1,000

Region	Name	Currency	Paid-in capital	Book value as of Sep 30, 2024	Net income or loss for JAN~SEP24	Book value as of Oct 31, 2024	Net income or loss for JAN~OCT24
Taiwan	Capital Futures Corp.	NTD	2,104,376	7,455,723	956,860	7,551,457	1,036,040
	Capital Investment Management Corp.	NTD	70,000	94,377	16,910	97,261	19,795
	Capital Insurance Advisory Corp.	NTD	5,000	52,260	26,674	61,072	35,486
	Capital International Technology Corp.	NTD	50,000	13,598	(4,947)	13,152	(5,352)
	CSC Venture Capital Corp.	NTD	1,000,000	919,568	911	901,229	528
	Capital Investment Trust Corp.	NTD	1,653,375	4,897,014	1,209,987	5,062,325	1,375,298
	CSC Capital Management Co.	NTD	330,000	327,928	5,428	333,843	12,851
	CSC Private Equity Fund I Co.	NTD	300,000	294,201	4,737	299,987	12,032
	CSC Futures (HK) Ltd.	HKD	220,000	272,240	6,708	267,064	1,532
Hong Kong	CSC Securities (HK) Ltd.	HKD	128,000	177,639	4,818	178,116	5,294
	Capital True Partner Technology Co., Ltd	CNY	1,000	1,566	176	1,569	179
	Capital Futures Technology (Shanghai) Co., Ltd.	CNY	4,000	356	(225)	390	(191)
China	CSC International Holdings Ltd. Shanghai Rep. Office	N/A	N/A	N/A	N/A	N/A	N/A
BVI	CSC International Holdings Ltd.	USD	45,000	52,075	151	52,082	159

Note : JAN~SEP24 figures of Capital Futures Corp. and CSC Futures (HK) Ltd. were reviewed by CPA; other figures were unaudited; JAN~OCT24 figures were unaudited.

# Organizational Structure



# Operation Overview

# Financial Data Over the Past Three Years

(NTD'000)

Item	2021	2022	2023	JAN~SEP24
Consolidated net income before tax	6,227,509	1,846,051	5,108,776	5,088,072
Consolidated net income	5,461,649	1,179,016	4,570,993	4,266,871
Net income attributable to shareholders of the parent company	5,249,590	840,040	4,131,510	3,851,021
EPS (NTD)	2.42	0.39	1.90	1.77

※ Audited or reviewed by CPA

# Consolidated Balance Sheet (summary)

(NTD'000)

Item	Sep 30, 2023	Sep 30, 2024
Current assets	203,487,868	283,767,180
Non-current assets	23,075,922	24,940,671
<b>Total assets</b>	<b>226,563,790</b>	<b>308,707,851</b>
Current liabilities	182,733,020	257,701,255
Non-current liabilities	1,957,250	5,399,947
<b>Total liabilities</b>	<b>184,690,270</b>	<b>263,101,202</b>
Capital stock	21,709,081	21,709,081
Capital surplus	2,743,256	2,743,257
Retained earnings	12,350,392	14,240,556
Other equity interests	2,037,422	3,673,030
<b>Equity attributable to shareholders of the parent company</b>	<b>38,840,151</b>	<b>42,365,924</b>
Non-controlling interests	3,033,369	3,240,725
<b>Total equity</b>	<b>41,873,520</b>	<b>45,606,649</b>

※Reviewed by CPA

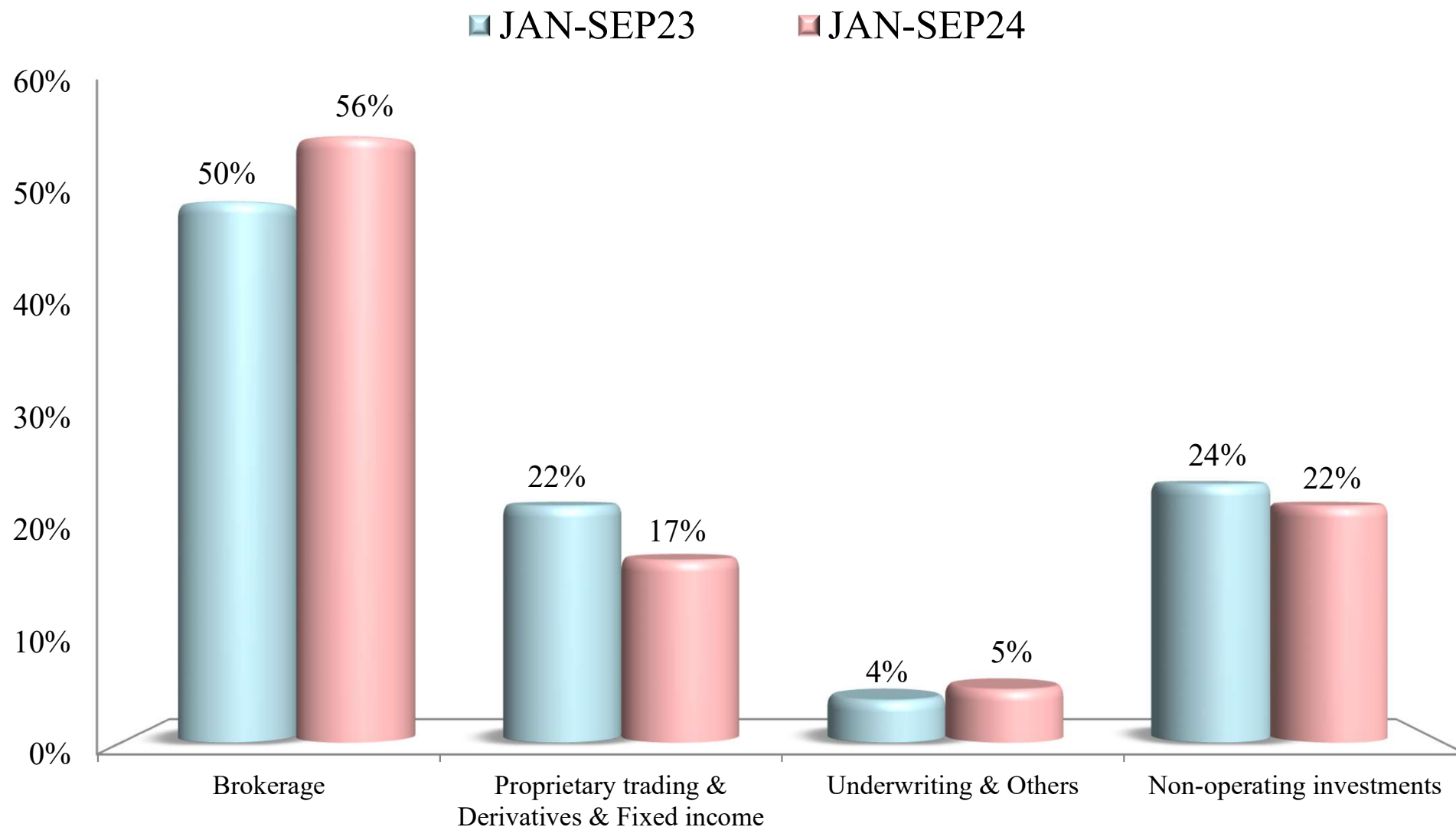


# Consolidated Comprehensive Income Statement (summary)

(NTD'000)			
	Item	JAN~SEP23	JAN~SEP24
	Revenue	9,159,204	13,106,481
	Operating expenses and costs	7,048,484	10,184,658
	<b>Operating income</b>	<b>2,110,720</b>	<b>2,921,823</b>
	Other income and expenses	1,668,708	2,166,249
	<b>Net income before tax</b>	<b>3,779,428</b>	<b>5,088,072</b>
	Income tax expense	173,846	821,201
	<b>Net income</b>	<b>3,605,582</b>	<b>4,266,871</b>
	Other comprehensive income	699,424	1,176,879
	<b>Total comprehensive income</b>	<b>4,305,006</b>	<b>5,443,750</b>
	<b>Net income attributable to shareholders of the parent company</b>	<b>3,271,990</b>	<b>3,851,021</b>
	<b>Earnings per share (NTD)</b>	<b>1.51</b>	<b>1.77</b>

※Reviewed by CPA

# Earnings Breakdown by Major Business

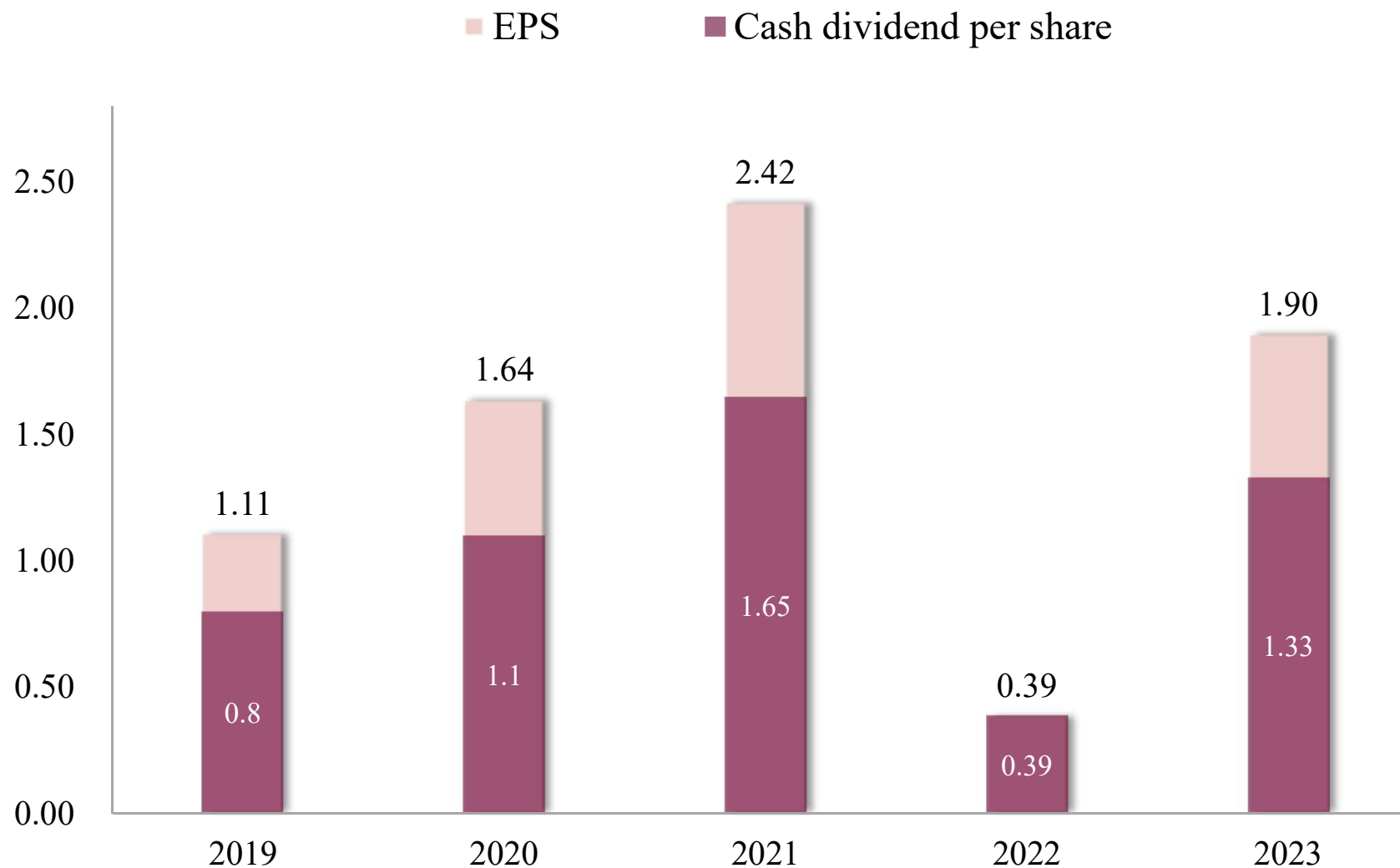


# Business Performance and Market Ranking

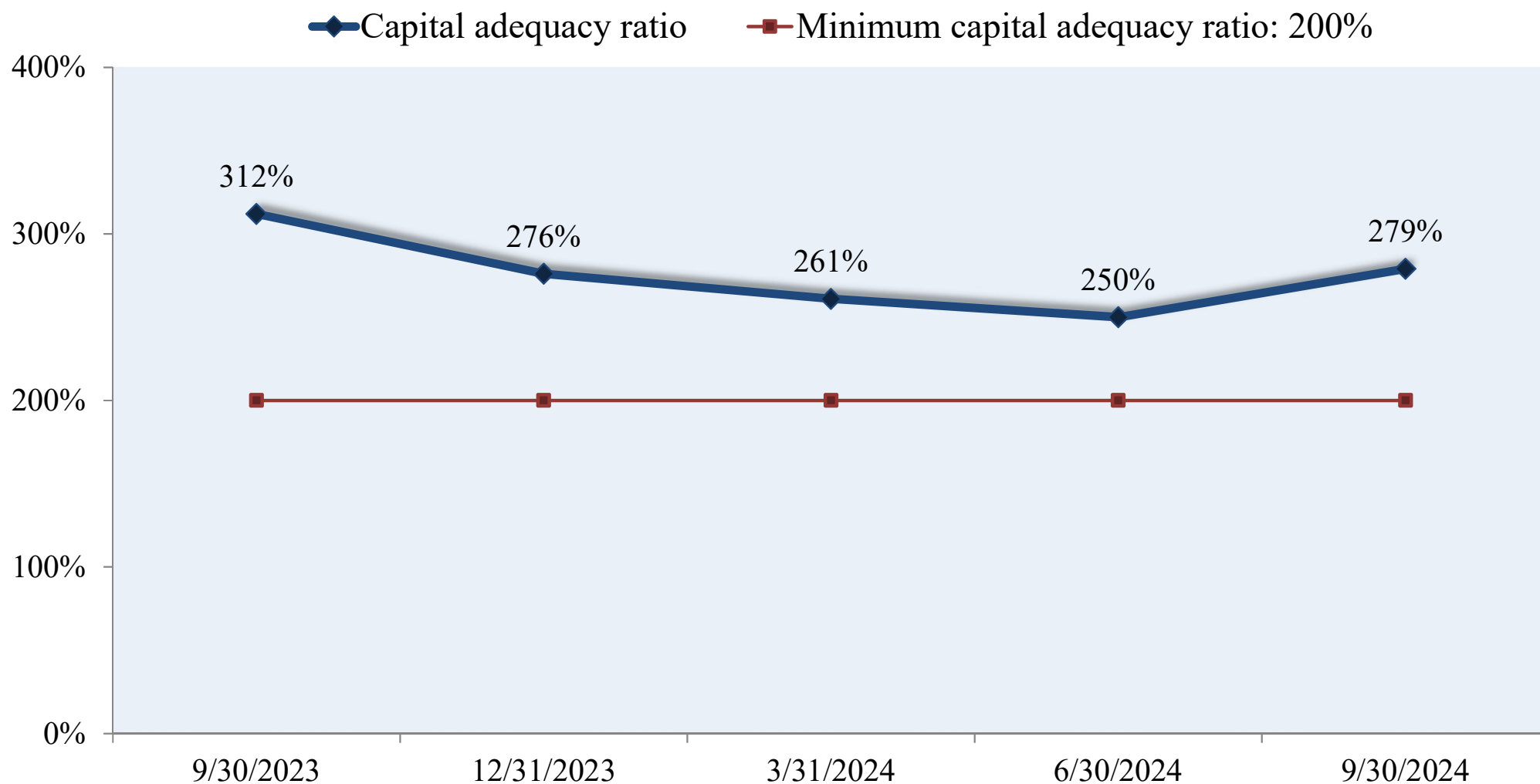
Item	Figures in JAN~SEP24	Market ranking in JAN~SEP24
Market share in brokerage	3.53%	9
Market share in margin financing	5.01%	8
Trust business-AUM	NTD16.438bn	7
Number of warrants issued	8,149	3
Value of warrants issued	NTD60.1bn	2
Value of structured products issued	NTD22.1bn	6
Number of NTD corporate bond underwritten (as lead underwriter)	6	3
Value of NTD corporate bonds underwritten	NTD25.92bn	2
Number of clients in stock registrar and transfer service	363	4

# Dividend Payout

Unit: NTD



# Capital Adequacy Ratio





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## Fitch Ratings 2024

Long-term Issuer Default Rating  
(IDR) **BBB-**

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National Long-term Rating **A(twn)**

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National Short-term Rating **F1(twn)**

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Outlook **Stable**

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# OCT24 Operating Results

Unit: NTD'000

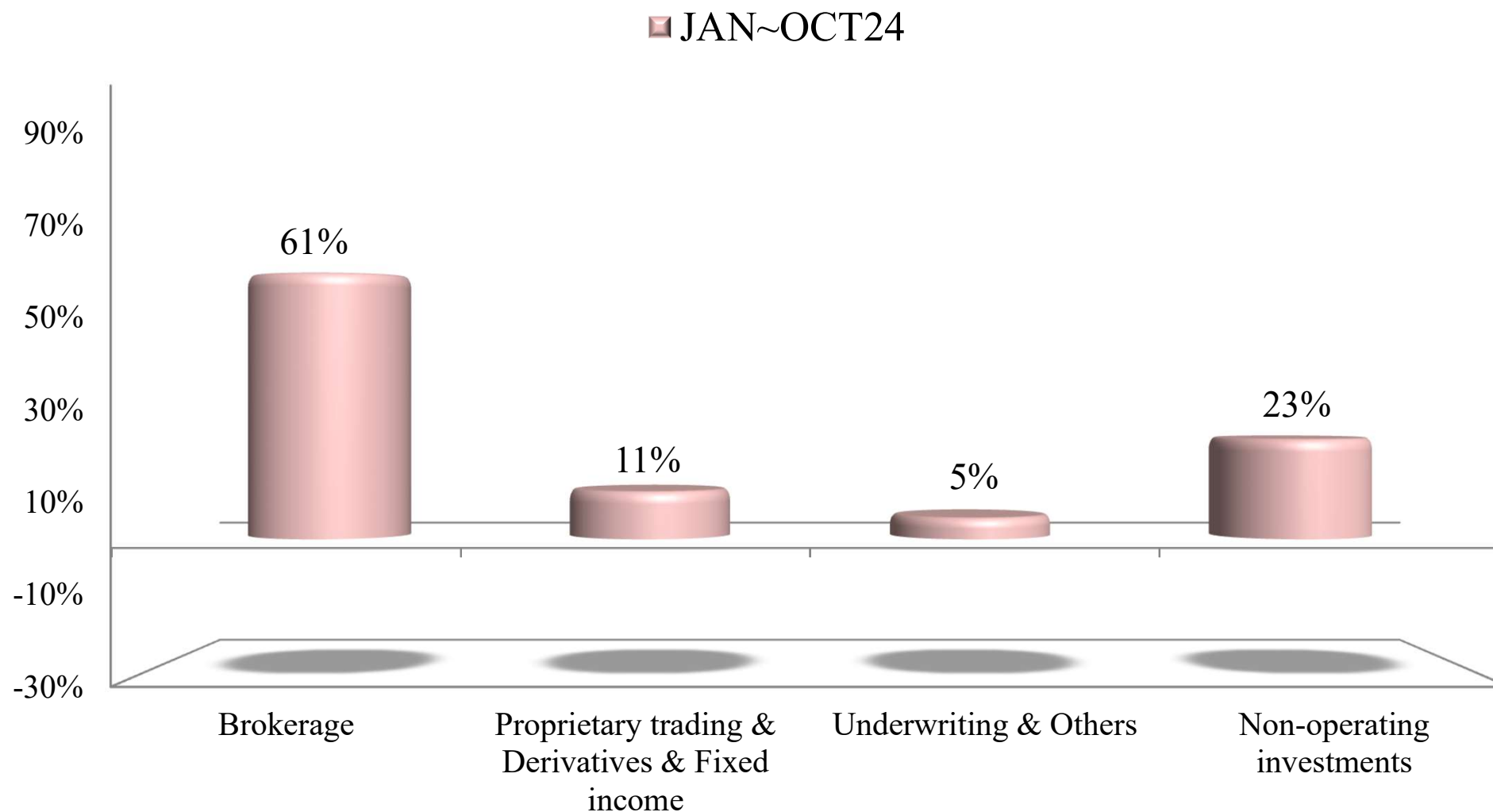
Entity	OCT24	JAN~OCT24
Net income before tax	275,434	4,710,586
Net income	206,870	4,041,627
EPS (NTD)	0.10	1.86

Consolidated	OCT24	JAN~OCT24
Net income before tax	328,208	5,400,015
Net income	241,256	4,491,862

※ Unaudited

# JAN~OCT24 Earnings Breakdown by Major Business



※ Unaudited

# Business Performance and Market Ranking

Item	Figures in JAN~OCT24	Market ranking in JAN~OCT24
Market share in brokerage	3.54%	9
Market share in margin financing	5.02%	8
Trust business-AUM	NTD16.674bn	6
Number of warrants issued	8,926	3
Value of warrants issued	NTD66.8bn	2
Value of structured products issued	NTD23.2bn	6
Number of NTD corporate bond underwritten (as lead underwriter)	6	3
Value of NTD corporate bonds underwritten	NTD27.28bn	3
Number of clients in stock registrar and transfer service	365	4

# Prospect and Outlook



## *Our vision*

- To create long-term and rewarding partnerships with our clients by offering high value-added financial services which exceed client expectations

## *Our belief*

- The Capital Group in Chinese means "benefit for many" which embodies our commitment to public interests and contribution to the capital market

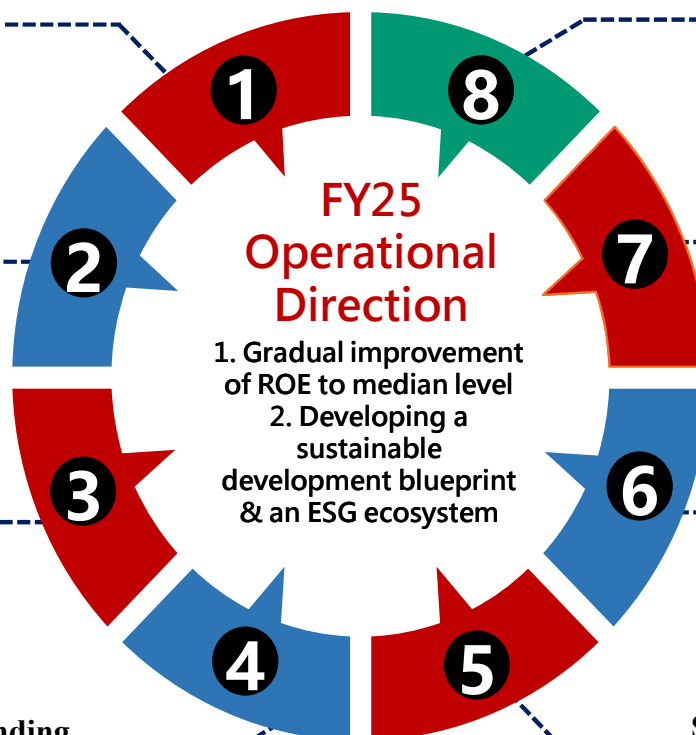
# Business Development Plans

Strategy 1: Brokerage Dept. focusing on maximizing core business & market share

Strategy 2: Expanding asset management scale & asset stock

Strategy 3: Sales support team maximizing value of different sales channels

Strategy 4: Proprietary traders expanding trading scales and portfolio turnover rates and enhancing capital utilization efficiency



Strategy 8: Sustainable developments

Strategy 7: Legal compliance & risk managements

Strategy 6: Back-office support & service efficiency

Strategy 5: Raising ranking & status in underwriting market

# List of Awards

## International Business Magazine's Best Securities Broker Brand for Media Volume Taiwan 2024



# List of Awards (continued)

- Recognized among the 2024 Taiwan FINI FIG 10
- Recipient of the Wealth Magazine's "2024 Outstanding Brokerage by Client Recommendation Award"
- Recipient of the TWSE's "Outstanding Award for Anti-Fraud Evaluation"
- Recipient of the "Sports Enterprise Certification" awarded by the Sports Administration, the Ministry of Education
- Recipient of the "2024 Happy Enterprise Gold Award" by 1111 Job Bank
- Capital Insurance Advisory is honored with dual awards from the Excellence Magazine: "Outstanding Insurance Broker Award" and "Outstanding Wealth Management Award".



# Sustainability Development & Capital Securities' Practices



# Why Do We Promote Sustainable Development?

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*“Sustainable development is the development that meets the needs of the present without compromising the ability of future generations to meet their own needs,” according to the Our Common Future Report released on the 42nd General Assembly of the United Nations (UN) in 1987.*

Since the beginning of the 20th century, rapid technology and economic advancements have brought high-level urbanization and significant improvement in human lives. However, this development also brought about impacts and damages on wildlife and the natural environment **with extreme weather conditions worldwide** and worsening **resource scarcity** and **uneven distribution**. Hence, the global community started to realize the importance of sustainable development.

“Sustainable development” is a reappraisal of the aforesaid development. While pursuing economic growth, humans should also maintain **social inclusion** and **environmental suitability** and take inter-generational equity into consideration. The well-being of future generations should not be compromised when promoting and creating benefits for today’s generation. The use of natural resources should secure biological and ecological sustainability for the proliferation of life.

# Sustainable Development Goals (SDGs)

The UN has proposed the 2030 Sustainable Development Agenda in 2015 with 17 Sustainable Development Goals (SDGs) that are key indicators of global sustainable development.



These goals serve as indispensable indicators for the international community. As they are expected to facilitate sustainable development in societies by 2030 and effectively reduce poverty and hunger worldwide, global communities may find stabilization and balance as early as possible.

## Environmental Protection (E, Environment)

- We participated in Chiayi City Government's "Beautiful City Project," collaborating with the government to promote low carbon consumption and ecological conservation.
- We participated in the "Sustainable Mountains and Seas" project organized by the United Daily News to restore coral reefs and marine resources and improve environmental sustainability.





## Environmental Protection (E, Environment)

- On behalf of the company, some staffs joined the Chicken & Beer Festival in Chiayi to promote environmental awareness.
- On behalf of the company, some staffs also took a ESG walking tour along the Xindian River in Taipei, exploring a hydroelectric power plant and some agricultural sites in the area.



## Social Responsibilities (S, Social)

- We donate books for public welfare to not only support strategic learning within the company but enhance education in rural areas.
- We are passionate about our 5D anti-fraud campaign to raise public awareness about financial frauds.





## Social Responsibilities (S, Social)

- Capital securities collaborates with professional basketball team Tainan TSG GhostHawks to promote sports and a healthy lifestyle in the country.
- Capital securities also collaborates with illustrator Liang Gen to promote cultural legacy.

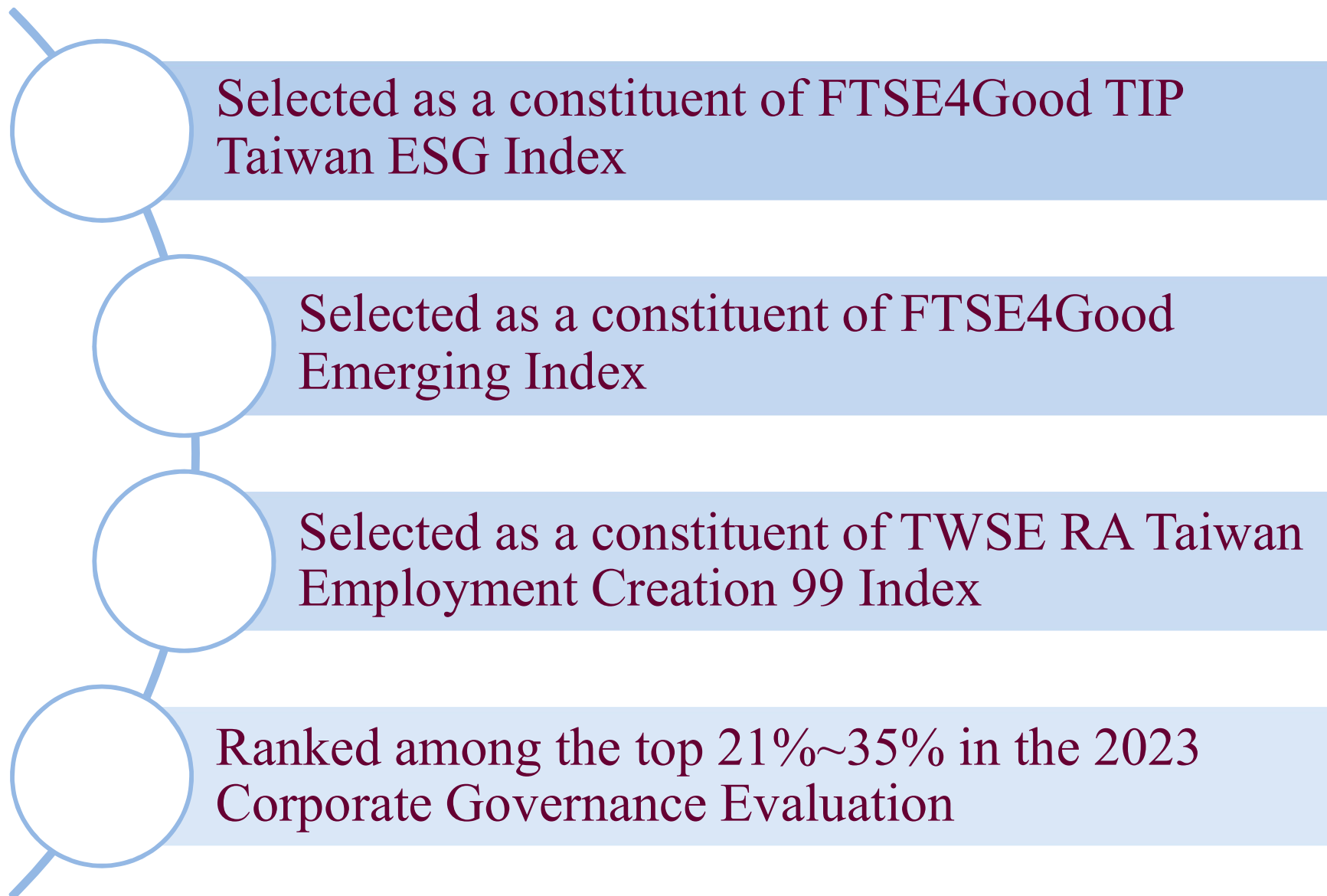


## Corporate Governance(G, Governance)

- We are committed to treating our customers fairly and have received the FSC's "Best Improvement Award for Securities Firms".
- We host a supplier sustainability initiative conference, focusing on how to achieve net-zero carbon emissions and a diverse and open workplace.
- We have received three digital finance awards from the Commercial Times: "Digital Service Award," "Fair Customer Service Award," and "Digital Information Security Award under the anti-fraud section," which acknowledges the enormous digital resources we have invested in the society.



## Recognized for Sustainable Development and Corporate Governance





**Thank you**